

To Whom It May Concern:

During my tenure at Sowles-Trauring Dental Partners of Boston I had the opportunity to work closely with Nancy Blumenthal. Nancy was brought into the practice to establish systems and processes for the practice as it relocated to the Prudential Center in Boston and underwent a major expansion. I joined the practice immediately after the relocation as a general dentist and relied heavily on Nancy's expertise during that period. As a result I feel I am well qualified to comment on her professional capabilities.

During my career as a general dentist, I have had the opportunity to work with a variety of dental practice consultants. I can say without hesitation that Nancy's knowledge of the dental business coupled with her common sense and people skills clearly set her apart from the pack. In a profession where many of her counterparts get by on a cookie-cutter approach and generic ideas, Nancy is in a class of her own due to her initiative, creative thinking and intelligence.

I can think of no better compliment regarding Nancy than to say that I will soon be purchasing my own practice, and I expect that my first official act will be to bring Nancy on board to assist with the transition.

I would be happy to elaborate further if you have additional questions.

Best regards,

Marissa Ryan, DMD  
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I met Nancy Blumenthal through the broker who sold me my practice. She helped me before the sale by spending time in the practice and by educating me about the business of dentistry. She worked with me for the first year in every aspect of the business.

The practice had been run by an absentee owner and was in desperate need of an overhaul. She totally restructured the office, from the physical plant to systems and personnel. She set up and ran the finances of the practice as well. I don't think I could have done it without her!

I am enjoying almost double the success of the previous owner with half the staff. When it was time for her to move on she trained my new office manager and we feel her presence in the excellent systems she has established.

I call her whenever I have a question or concern and she is always available to help. Her honesty and sincere concern for my success was apparent every time she was working with us. Every practice could benefit from an association with her"

Raffi Merjik, DMD



Lowell Dentistry  
& Orthodontics  
for Children

To Whom it May Concern;

I hired Nancy Blumenthal to help me resolve a personnel issue in my Nashua, New Hampshire practice. I was impressed by her honesty and the way she gained the trust of the staff almost immediately. I then asked her to help me with my Lowell, Mass office. She came in March of 2005 and is still working with us on a regular basis. She has examined every aspect of the practice and under her guidance we have enjoyed 4 of the best months since I purchased this practice 7 years ago.

Nancy has truly become a member of our family and has inspired and encouraged the staff to raise the bar both for themselves and for the practice. Her presence in my office has given me piece of mind and allows me the confidence of knowing that my systems and staff are being taken care of so I can once again concentrate on caring for my patients.

It would be my pleasure to recommend Nancy to any practice, as I can't imagine running my practice without her on my team. Please feel free to call me if I can be of any help.

A handwritten signature in cursive script, appearing to read 'Aaron Watman'.

Aaron Watman, DDS

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When I joined Cross Point Family Dental 8 months ago as Office Manager I knew I was looking at long hours and a lot of work since the practice had just been purchased a few months earlier. There were several things that needed to be transitioned to start a new practice. Although confident in my abilities, I was just not accomplishing what I wanted to do in a reasonable amount of time. When Dr. Peysakhov said he knew of a dental consultant I was hesitant, since my previous experience with dental consultants were not very positive.

The first day Nancy Blumenthal came into the office she immediately explained to me that her role, unlike other consultants or coaches, was not to dictate by giving us a list of things to do, but to work with us. Nancy made it clear she was there to help make suggestions and decisions based on our office needs. I knew in that first hour of conversation Nancy's well spoken knowledge of dentistry, her management experience and her confident professional attitude was going to be an invaluable asset to our office.

In the last few months, Nancy has become a highly regarded working member of our staff as well as a great teacher. Her ability to remain objective, focused on goals, and be fair and honest have proven outstanding. I highly recommend Nancy Blumenthal.

Sincerely,

Judy Genereux  
Office Manager  
Cross Point Family Dental